

## Venture Capital Partner / Principal

**Location:** San Francisco Bay Area or other U.S. regional tech hub (Austin, Boulder, Raleigh-Durham, etc.)

**Hire Date:** Q1 2022

**Hiring Manager:** Jake Thomsen, Managing Partner

**Contact:** [careers@sovereignscapital.com](mailto:careers@sovereignscapital.com)

### Overview of Sovereign's Capital and Venture Investor Role

Sovereign's Capital (Venture) invests in excellent, faith-driven founders building scalable companies for return and redemptive impact. Our founders seek to "love their neighbor," and otherwise reflect the way the world should be, through their products and services, internal cultures, stakeholder relationships, and other facets of their businesses. They also have a desire to pursue excellence and growth, to scale impact and generate market-beating returns.

We expect the firm to have six funds and ~\$400M in assets under management by early next year. We will raise our fourth venture fund in 2022 to invest in Seed and Series A technology startups. As our AUM grows, we're hiring a role to help lead U.S. tech investing and portfolio management alongside our two partners (Jake Thomsen and Kevin Sutantyo). This person will play a meaningful role in strategy, deal flow, investing, and portfolio management. We envision hiring a Partner level teammate, but will consider excellent, more junior candidates for a Principal position.

See details below. Please send a resume to [careers@sovereignscapital.com](mailto:careers@sovereignscapital.com), along with a video describing your interest. Due to the volume of expected submissions, unfortunately we won't be able to respond to every inquiry.

Thank you in advance for your interest in joining the Sovereign's Capital team!

### Qualifications for this Role

- Former founder or early C-level executive who has scaled a tech company, or a venture investor with 5+ years of experience in cultivating deal flow, making investment decisions, structuring transactions, working with founders, and seeing investments through to exit. (Principal role qualifications would be a mid-level / senior role at a startup, or 3+ years of venture investing experience).
- Possesses experience and relationships to quickly generate deal flow and serve founders. There is time to grow in all job duties, but this role is not a fit for those peripherally involved in tech or startups.
- Fluent in early-stage tech culture, trends, players, and company-building methods.
- A technical background is a plus (computer science, data science, engineering management, etc).
- Finds meaning and satisfaction in encouraging and equipping founders. Is motivated by a vision for how we can solve problems through tech entrepreneurship and venture investing.
- Finds resonance with the Sovereign's Capital [Mission/Vision/Values](#).
- Is driven yet humble. Has high standards plus grace. Desires to work with a fast-moving team that holds excellence in very high regard, and yet seeks to be people-focused and "faithful, not willful."

## Job Duties and Responsibilities

- **Generate deal flow** by attending events; cultivating relationships with investors, founders, and other referral sources; adopting a structured process for expanding the network of Sovereign's Capital Venture, etc.
- **Conduct due diligence** as he or she leads deals, conducting market research, consulting with advisors, etc. Prepare material to guide our investment committee in a series of conversations and a final vote.
- Structure deals as we invest in companies (no prior experience needed).
- **Equip entrepreneurs** by walking with founders around challenges and opportunities as they build their companies. Connect them to new hires/customers/other investors. Generally, be a partner to them in ways that help their companies succeed.
- **Encourage entrepreneurs** by building relationships where founders are truly known and cared for, helping them during difficult times, and being a thought partner as each one has a unique vision for how they lead their company for impact in the world.
- Monitor company progress: Gather regular updates and serve as the fund's point of contact who understands challenges and progress at any given time.
- Assist in fund operations related to on-point venture deals: conduct quarterly investment valuations, deliver backup material requested in our annual audit, etc.
- Assist in fundraising of future funds by cultivating investor prospects and meeting with potential investors.
- Help to serve existing early-stage companies across our first three funds.