

Job Title: Associate, International Impact

Job Description:

At Sovereign's, we envision a future where values-led investors and business leaders can engage together through capital. A critical element of that mission is helping individuals and institutions drive positive impact around the world, particularly in developing markets. The Associate, International Impact will work with select individuals and families to source, diligence, select, and execute international impact investing opportunities. In the immediate term, these opportunities will be "deal-by-deal," including both investments in funds and direct opportunities. Over time they may evolve into more systematic funds or strategies.

Essential Functions:

- Supporting the firm's overall culture as we seek to live out our company's vision, mission, and values
- Work consultatively with select individuals and families on deal under consideration
- Analyze new investment opportunities across multiple geographies and industry sectors
- Perform extensive financial modeling and sensitivity analysis to support decision making
- Provide quality input and feedback on new deal opportunities
- Draft investment committee memos
- Execute transactions on behalf of clients
- Perform miscellaneous research & due diligence as requested
- Think critically about business 'missional potential' and metrics that may be appropriate for evaluation of faith driven impact.
- Monitor portfolio investments and generate regular reporting - both financial and impact - as appropriate
- Maintain critical portfolio company records
- Build and maintain excellent relationships with portfolio company / fund counterparts

Required Skills and Abilities:

- Strong cultural fit with our company's vision, mission, and values
- Strong quantitative & analytical skills with fluency in financial statements
- Proactive/self-starter with ability to excel in a remote work environment
- A growth mindset, intellectual agility, resilience, and grit
- Demonstrated proficiency in Microsoft Excel, PowerPoint, and Word as well as the Google productivity suite
- Previous investing experience preferred, including:
 - Managing a sourcing funnel
 - Managing the due diligence process; Data room oversight, gathering and reviewing portfolio company data, and coordinating meeting schedules,
 - Understanding purchase and credit legal documents,
 - Developing investment strategies and investment memos for presentation,
 - Analyzing portfolio company/fund performance,

- Managing fund/deal subscriptions
- Previous work in or with international markets preferred
- Excellent interpersonal and communication skills across all media - ability to actively engage with a variety of relationships / personalities
- Industry knowledge and understanding of industry-wide financial benchmarking
- Superior attention to detail
- Ability and interest to travel both domestically and internationally within a wide variety of environments (think 'emerging markets', not W. Europe!).

Minimum Education: Bachelor's Degree

Minimum Work Experience: 2-5 years of experience in investment banking, private equity, transaction advisory or management consulting at a top tier firm

Job Location: Atlanta, GA or Nashville, TN preferred. Raleigh-Durham also may be possible. Meaningful travel (6-8 days per month) will be required.

Please contact careers@sovereignscapital.com and include a resume or bio and cover letter sharing your interest in our mission, vision, and values.