

## **Job Title: Associate, Private Equity Practice Group**

### **Job Description:**

At Sovereign's, we envision a future where values-led investors and business leaders can engage together through capital. The Associate, Private Equity Practice Group, will be critical to this vision, as he/she will help drive our deal flow and due diligence processes. The Associate will also have an opportunity to shape the organization, grow with it, and lead improvements within it. Our private equity practice has built a strong track record investing in lower middle market businesses, primarily throughout the Southeastern U.S., with outstanding management teams, vibrant corporate cultures, and defensible business strategies. The values alignment we enjoy with our portfolio partners is a distinctive for our firm and shapes every dimension of the work we do. As the firm continues to expand, we are seeking to add a world-class Associate to our team.

### **Essential Functions:**

- Supporting the firm's overall culture as we seek to live out our company's vision, mission, and values
- Analyze new investment opportunities across multiple industry sectors
- Perform extensive financial modeling and sensitivity analysis to support decision making
- Provide quality input and feedback on new deal opportunities to senior leadership team
- Draft investment committee memos and participate in investment committee meetings
- Perform miscellaneous research & due diligence as requested
- Support acquisitions across North America as part of the deal team
- Facilitate evaluation of senior lending options and support financing process
- Assist with all facets and phases of the transaction process
- Monitor portfolio company investments and generate quarterly reporting as necessary
- Maintain critical portfolio company records
- Support portfolio operating partners in design and execution of value creation strategies
- Support portfolio company leaders with refinancing, restructuring, and M&A initiatives
- Build and maintain excellent relationships with portfolio company counterparts

### **Required Skills and Abilities:**

- Strong cultural fit with our company's vision, mission, and values
- Strong quantitative & analytical skills with fluency in financial statements
- Financial modeling expertise with a concentration on leveraged buyouts models
- Demonstrated proficiency in Microsoft Excel, PowerPoint, and Word

- Previous lower or middle market private equity experience preferred to include:
  - Managing the due diligence process; Data room oversight, gathering and reviewing portfolio company data, and coordinating meeting schedules,
  - Understanding purchase and credit legal documents,
  - Developing investment strategies and investment memos for presentation,
  - Analyzing portfolio company performance,
  - Evaluating potential exit options and,
  - Managing a variety of different projects simultaneously
- Excellent interpersonal and communication skills across all mediums
- Industry knowledge and understanding of industry-wide financial benchmarking
- Desire to work hard and do timely and excellent work
- Proactive/self-starter with ability to excel in a remote work environment
- Superior attention to detail

**Minimum Education:** Bachelor's Degree

**Minimum Work Experience:** 3-5 years of experience in investment banking, private equity, transaction advisory or management consulting at a top tier firm

**Job Location:** U.S. Southeast, preferably Atlanta, GA; Raleigh, NC; or Nashville, TN

***Please contact [careers@sovereignscapital.com](mailto:careers@sovereignscapital.com) and include a resume or bio and cover letter sharing your interest in our mission, vision, and values.***